

# AIHU BUSINESS PLAN

Policy Effective: 6/2013

<b>Compensation Plan</b>	<b>Consultant</b>	<b>Team Leader</b>	<b>Team Manager</b>	<b>Sales Director</b>	<b>Executive Sales Director</b>
<b>Retail Sales Profit</b>	30%	30%	30%	30%	30%
<b>Sponsoring/1st Level Override</b>		6%	7%	8%	9%
<b>Sponsoring/2nd Level Override</b>			2%	4%	5%
<b>Sponsoring/3rd Level Override</b>				1%	2%
<b>Sponsoring/4th Level Override</b>					1%

<b>Requirements</b>	<b>Consultant</b>	<b>Team Leader</b>	<b>Team Manager</b>	<b>Sales Director</b>	<b>Executive Sales Director</b>
<b>Personal Quarterly Sales</b>	\$500	\$500	\$500	\$500	\$500
<b>Personal Monthly Sales Volume</b>	\$167	\$167	\$167	\$167	\$167
<b>Leadership Override Monthly Requirement</b>		\$400	\$600	\$800	\$1200
<b>Recruiting Requirements</b>		2 Personal Qualified Recruits	5 Personal Qualified Recruits 1 Qualified Team Leader	10 Personal Qualified Recruits 2 Qualified Team Leaders 1 Qualified Team Manager	15 Personal Qualified Recruits 2 Qualified Team Leaders 2 Qualified Team Manager 1 Qualified Sales Director
<b>Maintenance Qualifications</b>			3 Personally Qualified Yearly Recruits	4 Personally Qualified Yearly Recruits	5 Personally Qualified Yearly Recruits